



# The 360 Degree Leader Workbook: Developing Your Influence from Anywhere in the Organization

*John C. Maxwell*

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In his nearly thirty years of teaching leadership, John Maxwell has encountered this question again and again: *How do I apply leadership principles if I'm not the boss?* In *The 360 Degree Leader Workbook*, Maxwell addresses that very question and takes the discussion even further. You don't have to be the main leader, asserts Maxwell, to make significant impact in your organization. Good leaders are not only capable of leading their followers but are also adept at leading their superiors and their peers.

Debunking myths and shedding light on the challenges, John Maxwell offers specific principles for Leading Down, Leading Up, and Leading Across. 360-Degree Leaders can lead effectively, regardless of their position in an organization. By applying Maxwell's principles, you will expand your influence and ultimately be a more valuable team member.

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