



A Psychological Typology of Successful Entrepreneurs

John Miner

Download now

[Click here](#) if your download doesn't start automatically

A Psychological Typology of Successful Entrepreneurs

John Miner

A Psychological Typology of Successful Entrepreneurs John Miner

Can psychological factors effectively predict entrepreneurial performance? Drawing upon studies of over 700 entrepreneurial subjects in 10 different samples, Miner settles the issue: yes, they can. He identifies four kinds of people who are capable of achieving entrepreneurial success?but notes that to actually achieve success, they must follow a career route that fits their personalities. Miner's new book is thus a detailed scholarly report on an extensive 20-year research program that focuses on psychological predictors of entrepreneurial activity and success, and a carefully devised, solidly grounded theory to explain why his observations are true. He also discusses the implications for personal career development, entrepreneur selection, entrepreneurship development programs, the assessment of entrepreneurial talent, and related topics crucial not only to entrepreneurs and would-be entrepreneurs themselves, but to their various stakeholders including those with investments in them.

Part I of the book reviews the typologies used in the entrepreneurship literature and the various opinions on the value of psychological factors in predicting entrepreneurial success. It then sets forth the four-way psychological typology underpinning Miner's research and the various theoretical extensions of that typology. This section of the book closes with a chapter presenting case examples of the various types, and the ways they can achieve or fail to achieve success. Part II deals with measurement and design considerations, and with the two primary research tests of the theory?a seven-year predictive study of established entrepreneurs and a six-year predictive study of graduate business students enrolled in entrepreneurship classes. Part III reports on three studies dealing with women entrepreneurs, in contrast to men. It also describes an extensive, six-year predictive study of high-technology entrepreneurs and international research dealing with entrepreneurs in Italy, Israel, Sweden, and post-communist Poland. Part IV considers ways the typology may be used to create entrepreneurship development programs and describes a comprehensive regional development effort extending over seven years. Particular attention is given to methods of assessing entrepreneurial talent, in existing as well as in prospective entrepreneurs, not only to help select them, but also to aid in the investment decision. The book closes with predictions for the future for entrepreneurial practice and for entrepreneurship theory and research.

 [Download A Psychological Typology of Successful Entrepreneu ...pdf](#)

 [Read Online A Psychological Typology of Successful Entrepren ...pdf](#)

Download and Read Free Online A Psychological Typology of Successful Entrepreneurs John Miner

From reader reviews:

Matthew Gregg:

What do you ponder on book? It is just for students because they are still students or it for all people in the world, the particular best subject for that? Just you can be answered for that question above. Every person has distinct personality and hobby for each and every other. Don't to be pressured someone or something that they don't would like do that. You must know how great as well as important the book A Psychological Typology of Successful Entrepreneurs. All type of book could you see on many solutions. You can look for the internet methods or other social media.

Frances Fortier:

Book is to be different for each and every grade. Book for children till adult are different content. As it is known to us that book is very important usually. The book A Psychological Typology of Successful Entrepreneurs seemed to be making you to know about other expertise and of course you can take more information. It is extremely advantages for you. The e-book A Psychological Typology of Successful Entrepreneurs is not only giving you much more new information but also being your friend when you really feel bored. You can spend your personal spend time to read your guide. Try to make relationship with all the book A Psychological Typology of Successful Entrepreneurs. You never feel lose out for everything in the event you read some books.

Ana Jimenez:

The reserve untitled A Psychological Typology of Successful Entrepreneurs is the book that recommended to you to learn. You can see the quality of the guide content that will be shown to an individual. The language that publisher use to explained their ideas are easily to understand. The author was did a lot of investigation when write the book, to ensure the information that they share to your account is absolutely accurate. You also might get the e-book of A Psychological Typology of Successful Entrepreneurs from the publisher to make you much more enjoy free time.

Shawn Mathison:

As a student exactly feel bored in order to reading. If their teacher requested them to go to the library in order to make summary for some book, they are complained. Just tiny students that has reading's heart and soul or real their pastime. They just do what the trainer want, like asked to the library. They go to there but nothing reading really. Any students feel that examining is not important, boring and can't see colorful pics on there. Yeah, it is being complicated. Book is very important to suit your needs. As we know that on this time, many ways to get whatever we wish. Likewise word says, ways to reach Chinese's country. So , this A Psychological Typology of Successful Entrepreneurs can make you truly feel more interested to read.

**Download and Read Online A Psychological Typology of Successful
Entrepreneurs John Miner #DENB6Z472OV**

Read A Psychological Typology of Successful Entrepreneurs by John Miner for online ebook

A Psychological Typology of Successful Entrepreneurs by John Miner Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read A Psychological Typology of Successful Entrepreneurs by John Miner books to read online.

Online A Psychological Typology of Successful Entrepreneurs by John Miner ebook PDF download

A Psychological Typology of Successful Entrepreneurs by John Miner Doc

A Psychological Typology of Successful Entrepreneurs by John Miner Mobipocket

A Psychological Typology of Successful Entrepreneurs by John Miner EPub