



Going to the Top: A Road Map for Success from America's Leading Women Executives

Carol A. Gallagher, Susan K. Golant

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In this timely and informative strategy guide, leadership development expert Carol Gallagher reveals the lessons learned from her groundbreaking research with more than 200 women who have successfully climbed the corporate ladder at many of America's Fortune 1000 companies, including America Online, Chase, Pepsi-Cola, and Intel. In lively, engaging prose, Gallagher offers her six-step model and shows how these strategies and practices can open up new levels of accomplishment and satisfaction for women and their employers.

Six Steps for Going to the Top

- Focus on the big picture-avoid the perfectionism trap
- Create alliances-go beyond networking
- Help others be successful-you can be nice and get ahead
- Take risks-reach past your comfort zone
- Be yourself-show your authentic self to build relationships
- Find advocates-mentors can be limiting

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